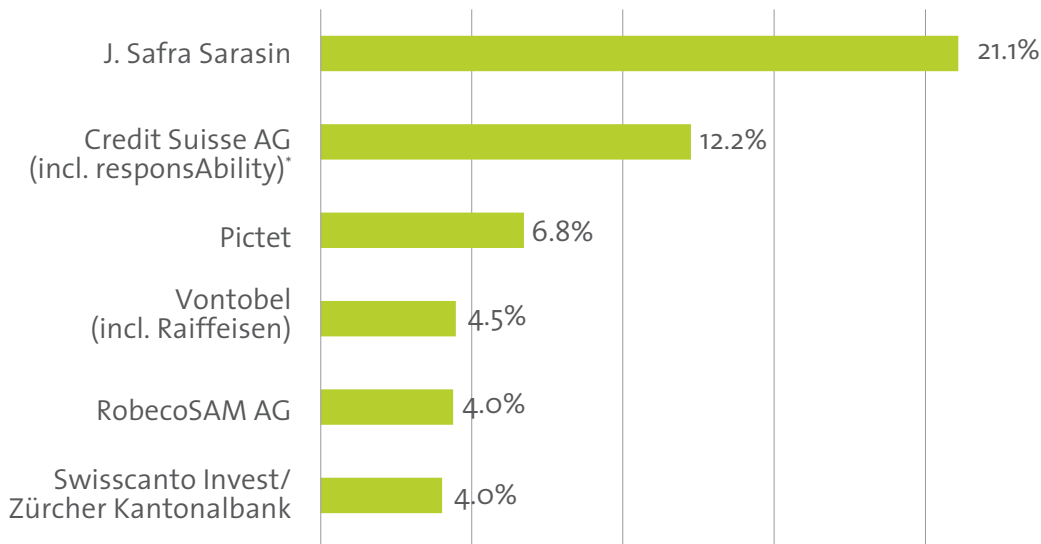


Figures „Switzerland“

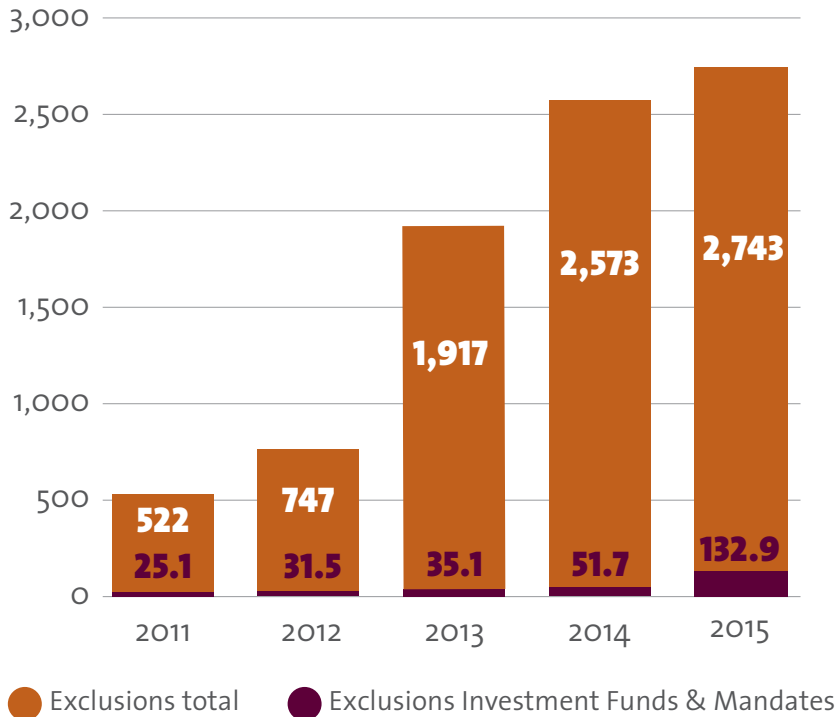
**FIGURE 1: Market Shares of the leading Swiss Asset Managers
(in per cent)**



** Incl. total assets under custody and administration of assets of responsAbility Investments AG.*

Source: Forum Nachhaltige Geldanlagen/Swiss Sustainable Finance

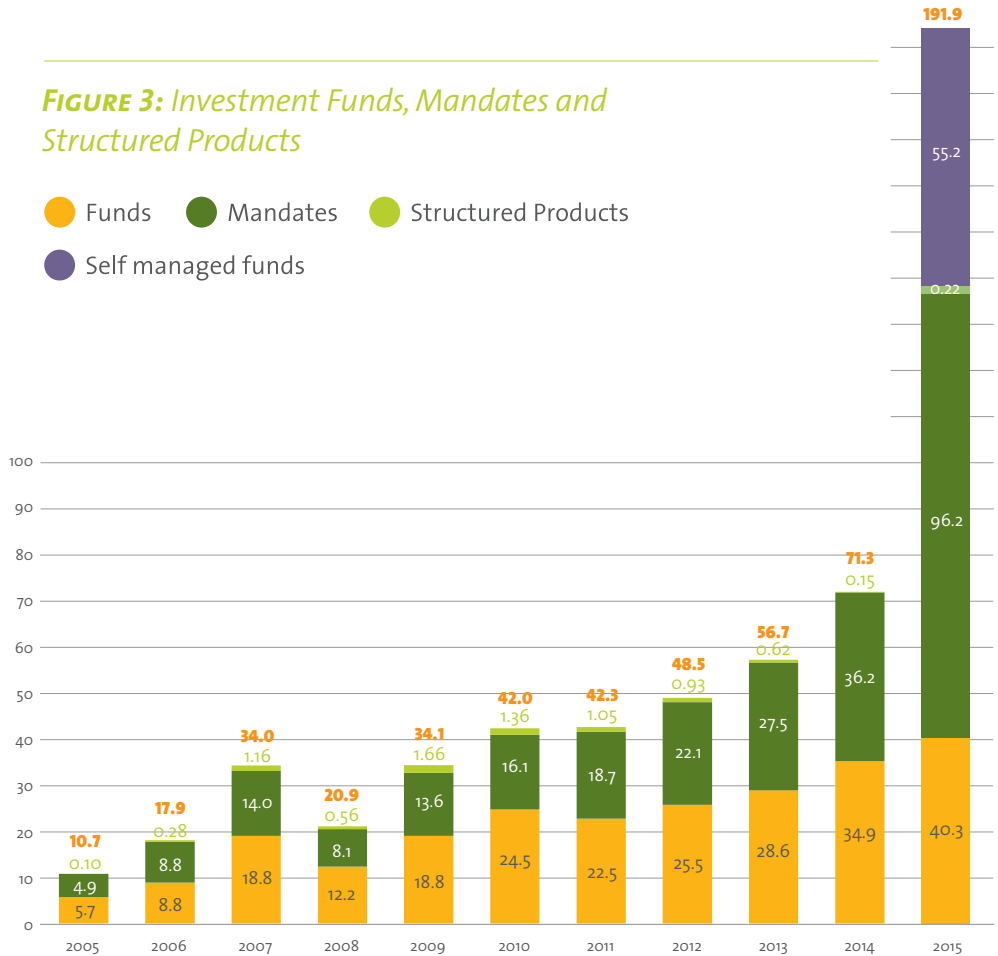
FIGURE 2: Exclusions in Switzerland (in billion CHF)



Source: Forum Nachhaltige Geldanlagen, Swiss Sustainable Finance

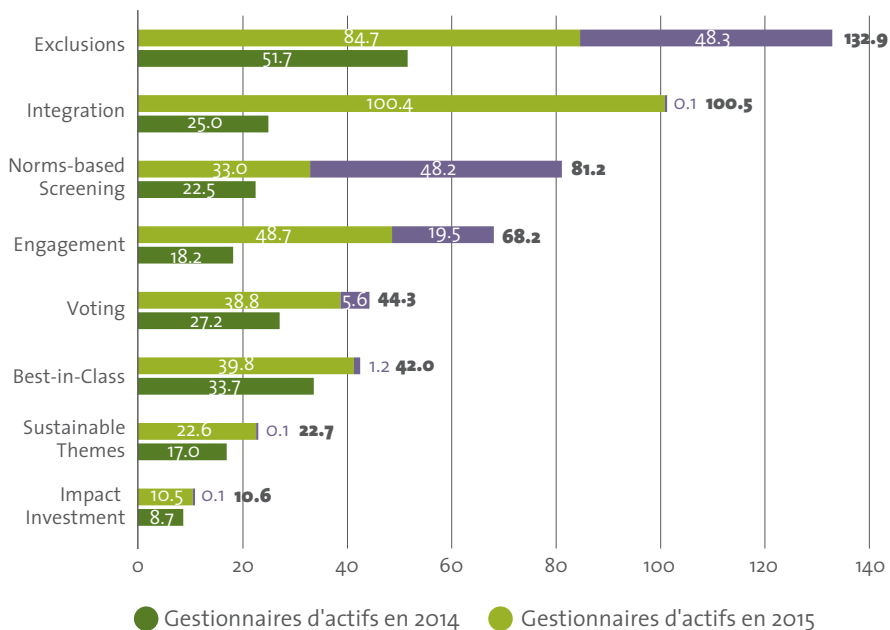
FIGURE 3: Investment Funds, Mandates and Structured Products

- Funds
- Mandates
- Structured Products
- Self managed funds



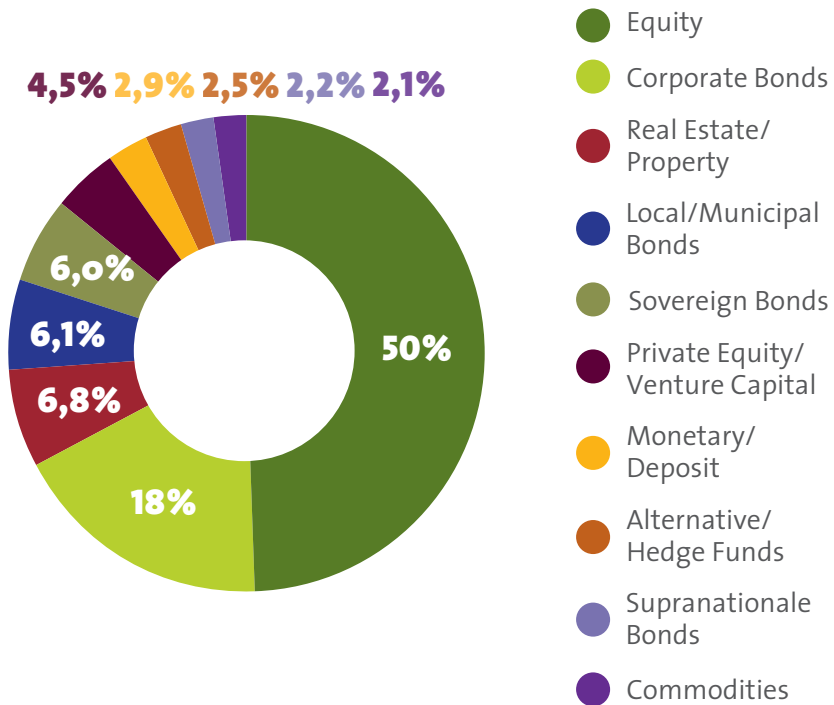
Source: Forum Nachhaltige Geldanlagen, Swiss Sustainable Finance

FIGURE 4: Sustainable Investment Approaches per End of 2014 and 2015 (in billion CHF)



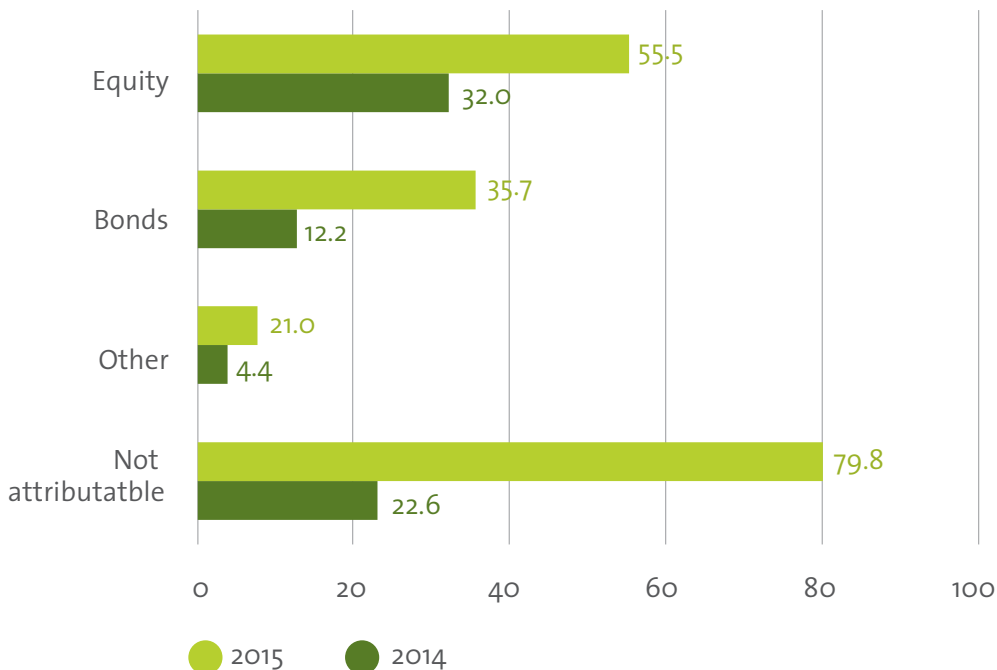
Source: Forum Nachhaltige Geldanlagen, Swiss Sustainable Finance

FIGURE 5: Share of different Asset Classes (2015 in per cent)



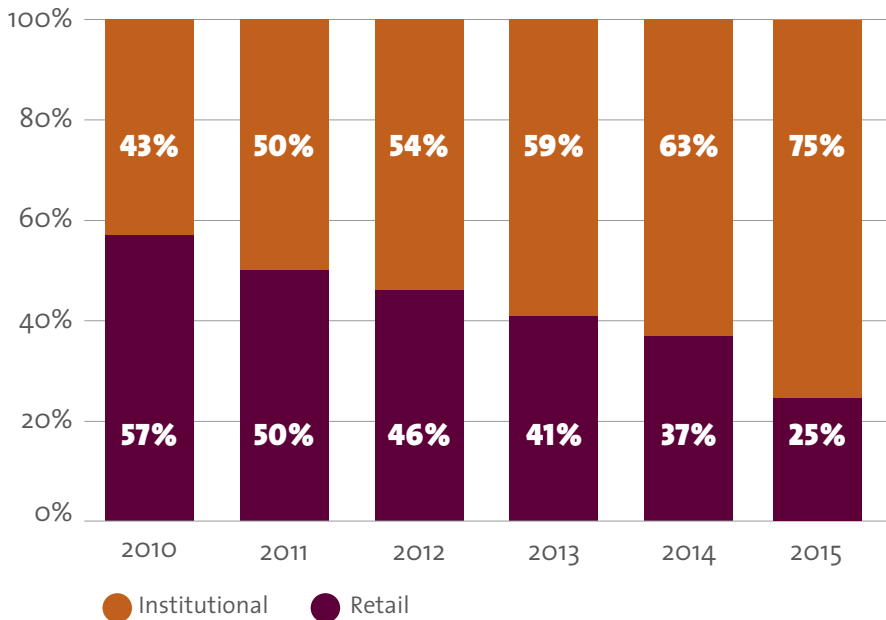
Source: Forum Nachhaltige Geldanlagen, Swiss Sustainable Finance

FIGURE 6: AuM Share of Different Asset Classes in Switzerland 2014 and 2015 (in billion CHF)



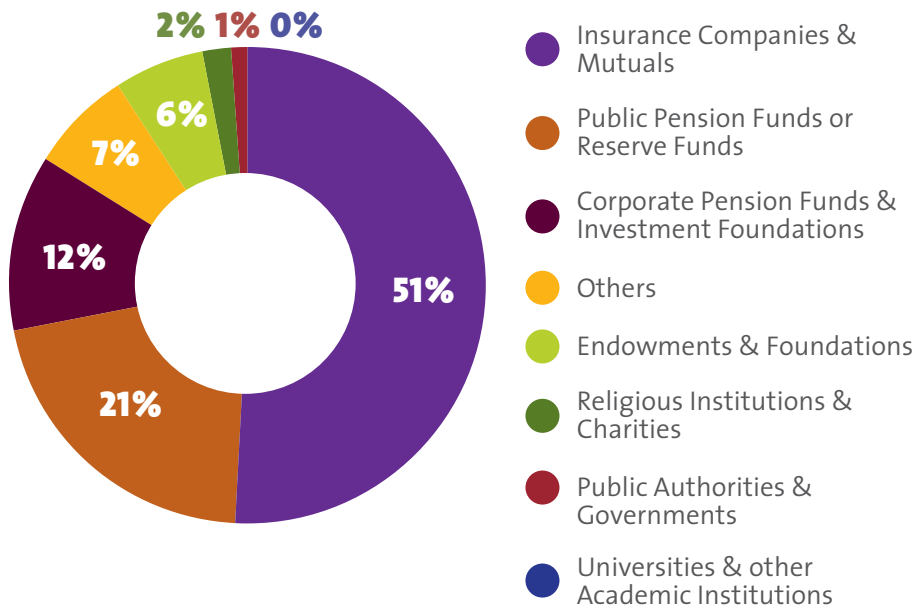
Source: Forum Nachhaltige Geldanlagen, Swiss Sustainable Finance

FIGURE 7: Institutional vs. Retail (in per cent)



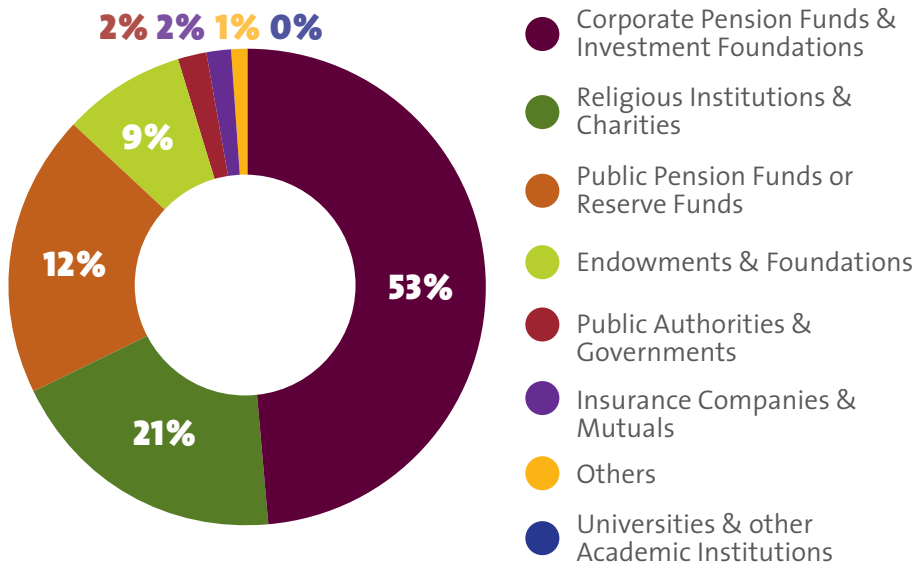
Source: Forum Nachhaltige Geldanlagen, Swiss Sustainable Finance

FIGURE 8: Typology of SRI institutional Investors in Switzerland 2015 (in percent)



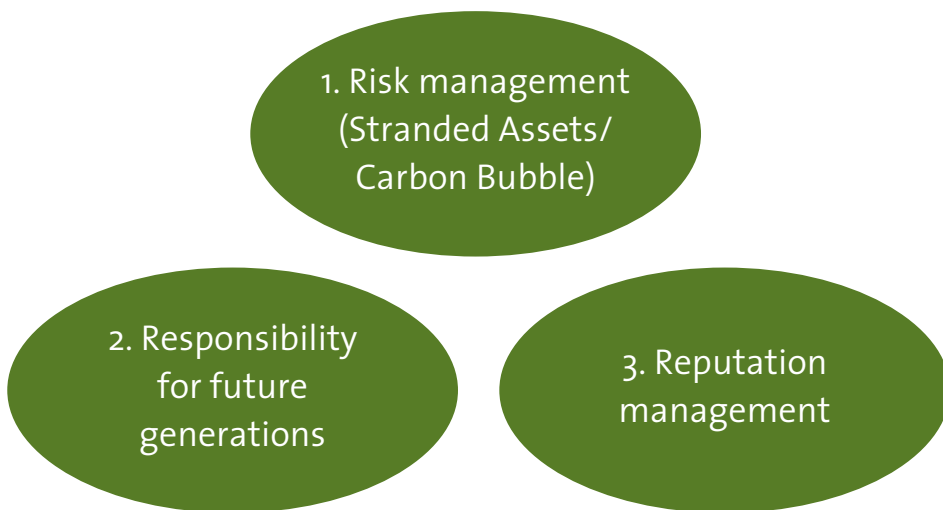
Source: Forum Nachhaltige Geldanlagen, Swiss Sustainable Finance

FIGURE 9: Typology of SRI institutional Investors in Switzerland 2014 (in percent)



Source: Forum Nachhaltige Geldanlagen

FIGURE 10: Key Drivers for the climate protection strategy by financial actors in Switzerland



Source: Forum Nachhaltige Geldanlagen, Swiss Sustainable Finance

TABLE 1: Sustainable Investments in Switzerland 2014 and 2015
(in billion CHF – EUR)

YEAR	2014	2015	CHANGE 2014 – 2015
Funds	34,9	40,3	16%
Mandates	36,2	96,2	165%
Structured Products	0,1	0,2	53%
Self managed Assets	-	55,2	
TOTAL	71,2	191,9	169%

Source: Forum Nachhaltige Geldanlagen, Swiss Sustainable Finance

TABLE 2: *The three most common ESG commitment Topics 2015 in Switzerland*

1.	Corporate governance
2.	Climate change (risks, GHG emission disclosure, targets, strategy, measures)
3.	Business ethics

Source: Forum Nachhaltige Geldanlagen, Swiss Sustainable Finance

TABLE 3: Top Ten Exclusion Criteria (bn CHF)

1.	Nuclear Energy	100,0
2.	Violation of Human Rights	93,0
3.	Violation of Labour Rights	65,1
4.	Corruption and Bribery	62,9
5.	Ecological destruction	61,7
6.	Weapons (Production and Trade)	59,7
7.	Tobacco	56,6
8.	Genetic Engineering	49,6
9.	Pornography	46,8
10.	Gambling	21,8

Source: Forum Nachhaltige Geldanlagen, Swiss Sustainable Finance

TABLE 4: *Top Five Exclusion Criteria for States (bn CHF)*

1.	Violations of Arms Proliferation Treaties	7,8
2.	Corruption	7,6
3.	Corruption	7,1
4.	Death Penalty	6,8
5.	Non-Ratification of Environmental Conventions	3,3

Source: Forum Nachhaltige Geldanlagen, Swiss Sustainable Finance

TABLE 5: *Key drivers for the SRI strategy*

1.	Looking for stable long-term return
2.	Responsibility to client/Fiduciary duty
3.	Risk management

Source: Forum Nachhaltige Geldanlagen, Swiss Sustainable Finance

TABLE 6: *Main deterrents for the SRI strategy*

1.	Performance concerns
2.	Lack of viable products/options
3.	Lack of qualified advice/expertise

Source: Forum Nachhaltige Geldanlagen, Swiss Sustainable Finance

TABLE 7: Key Drivers for Demand in SRI

1.	Demand from institutional investors
2.	Legislative
3.	External pressure (NGOs, media, trade unions)
4.	Demand from retail investors
5.	Notion of fiduciary duty
6.	International initiatives (UN PRI etc.)
7.	Materiality

Source: Forum Nachhaltige Geldanlagen, Swiss Sustainable Finance
