

Launch Swiss Sustainable Lending Market Study

Zurich, 15 May 2024



1 Welcome Notes



Welcome Note



Sabine Döbeli
CEO, SSF

Schedule

Time	Topic	Speaker
16:00-16:10	Welcome Notes	Sabine Döbeli , SSF Prof. Beat Affolter , ZHAW
16:10-16.30	Swiss Sustainable Lending Market Study	Hendrik Kimmerle , SSF Andreas Schweizer , ZHAW
16:30-16:50	Practitioner Inputs on Sustainable Lending Approach	Thomas Fonk , Basler Kantonalbank Lukas Gisiger , UBS Switzerland AG Andreas Schweizer , ZHAW
16:50-17:30	Panel Discussion and Q&A	Thomas Fonk , Basler Kantonalbank Lukas Gisiger , UBS Switzerland AG Regula Hess , WWF Switzerland Moderation by Hendrik Kimmerle , SSF
17:30	Apéro	

Ask Questions via Slido.com

#3231000



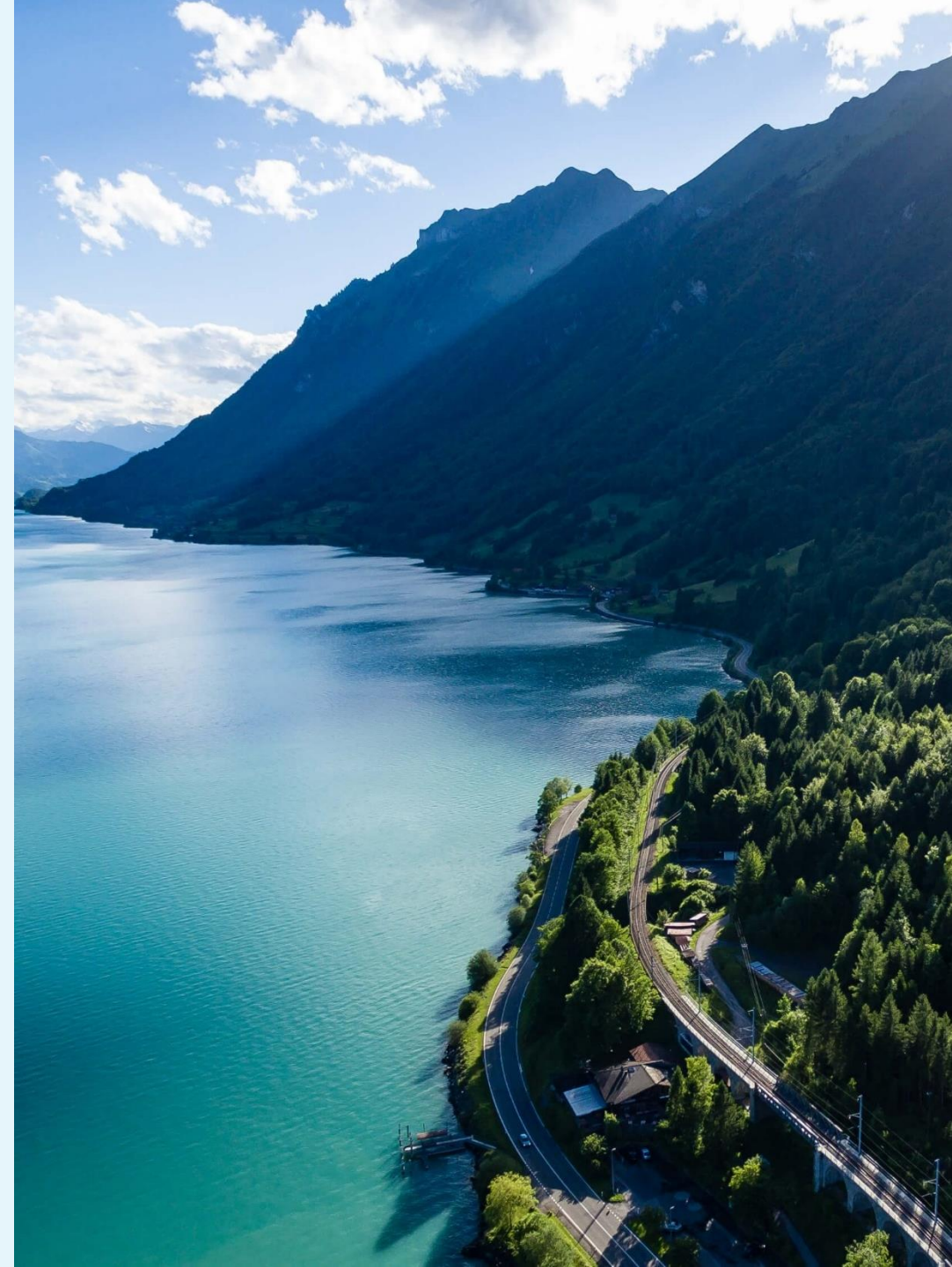
Welcome Note



Beat Affolter

Professor & Head of Corporate
Performance and Sustainable
Financing, ZHAW

2 Swiss Sustainable Lending Market Study

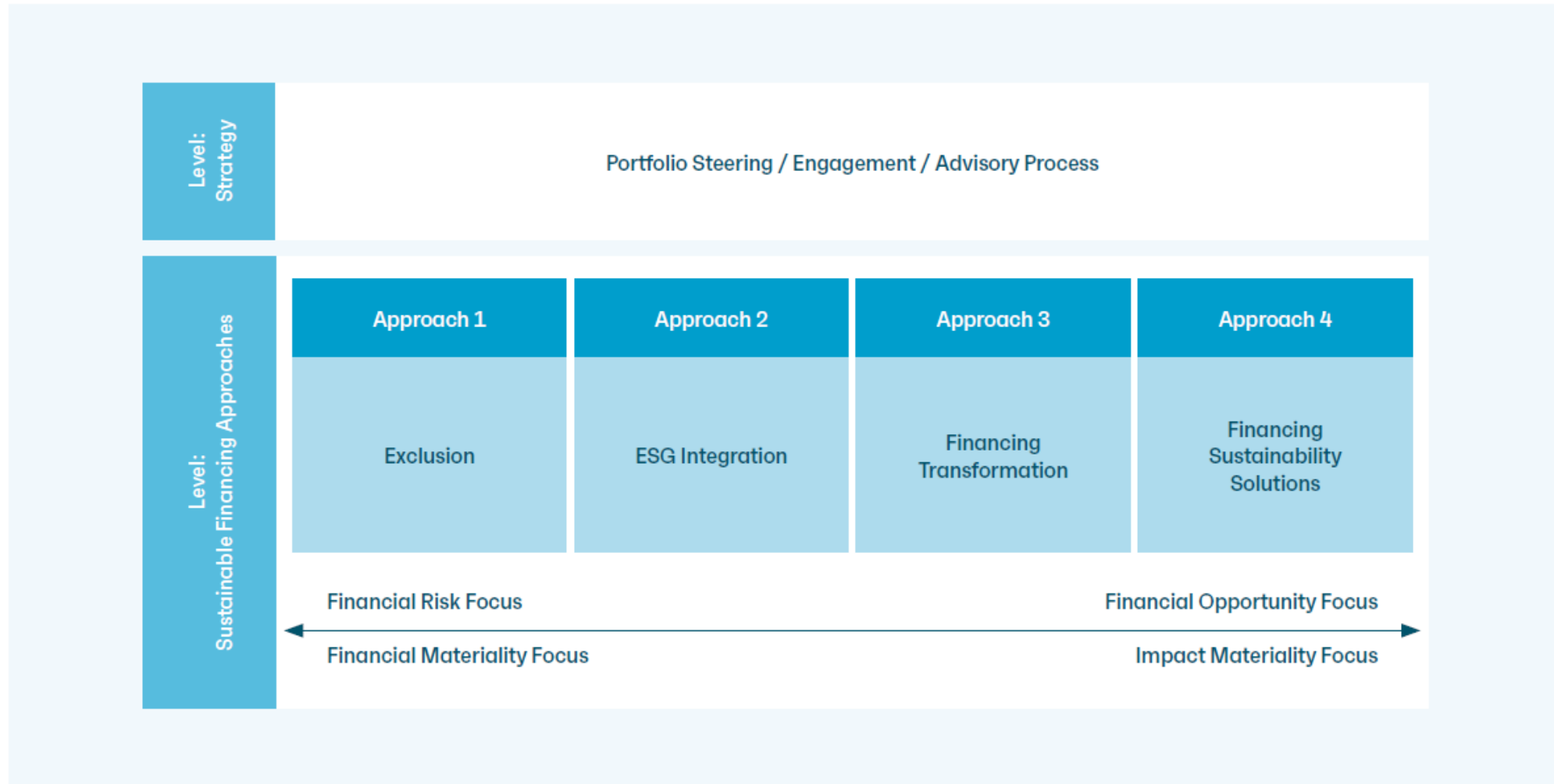


Presentation Swiss Sustainable Lending Market Study

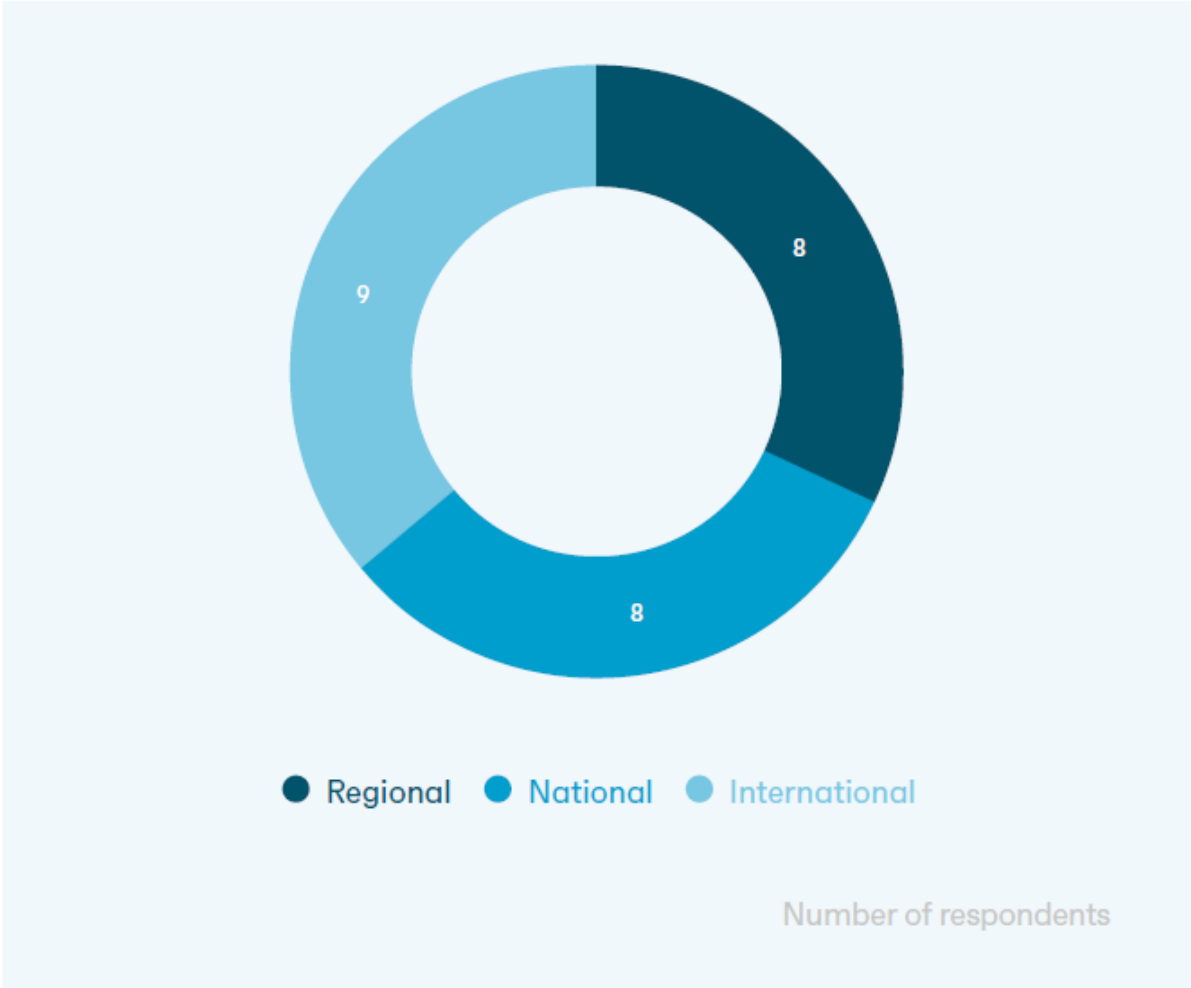


Hendrik Kimmerle
Senior Project Manager, SSF

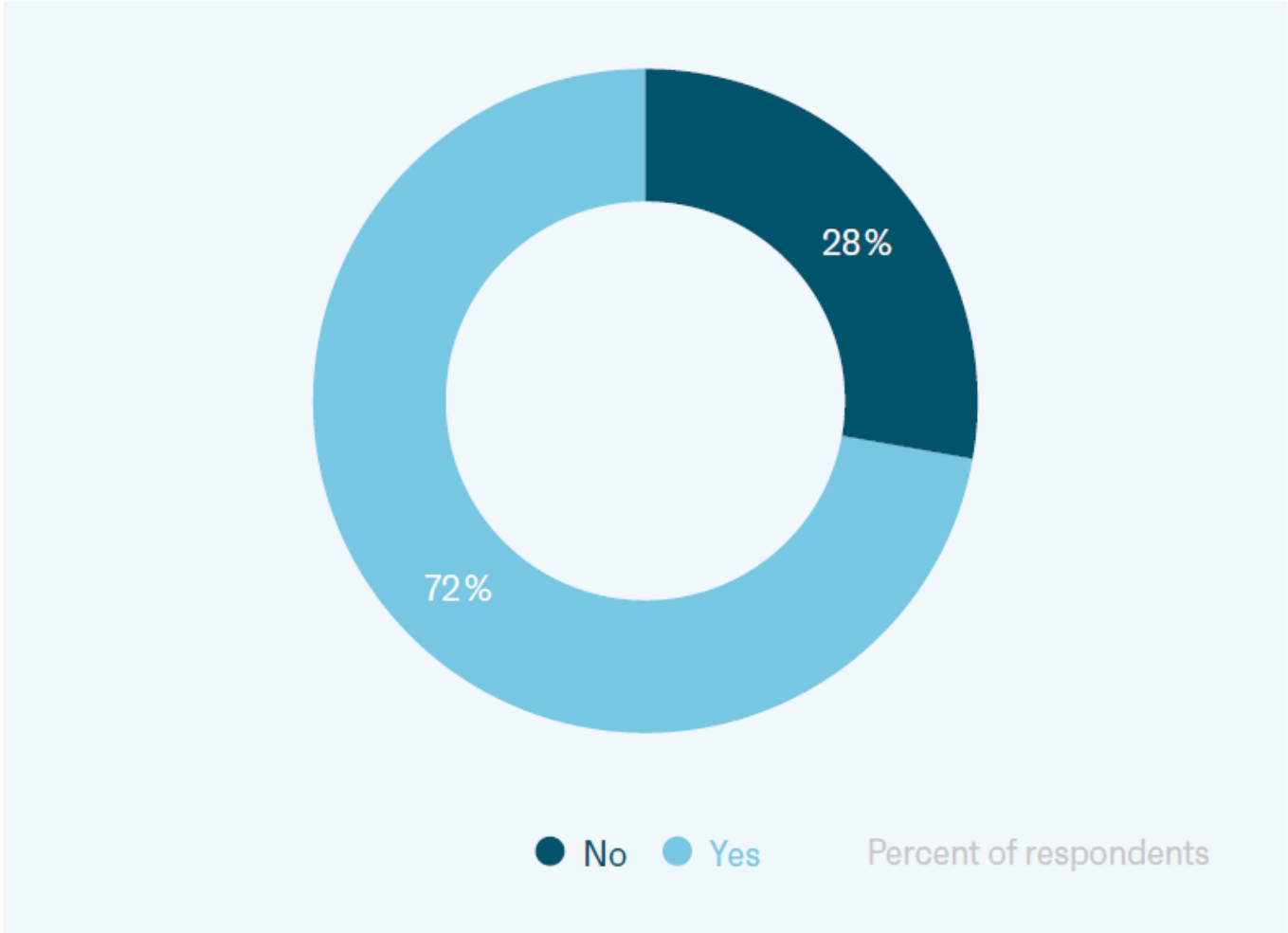
Basics of Sustainable Lending – Levels of Action



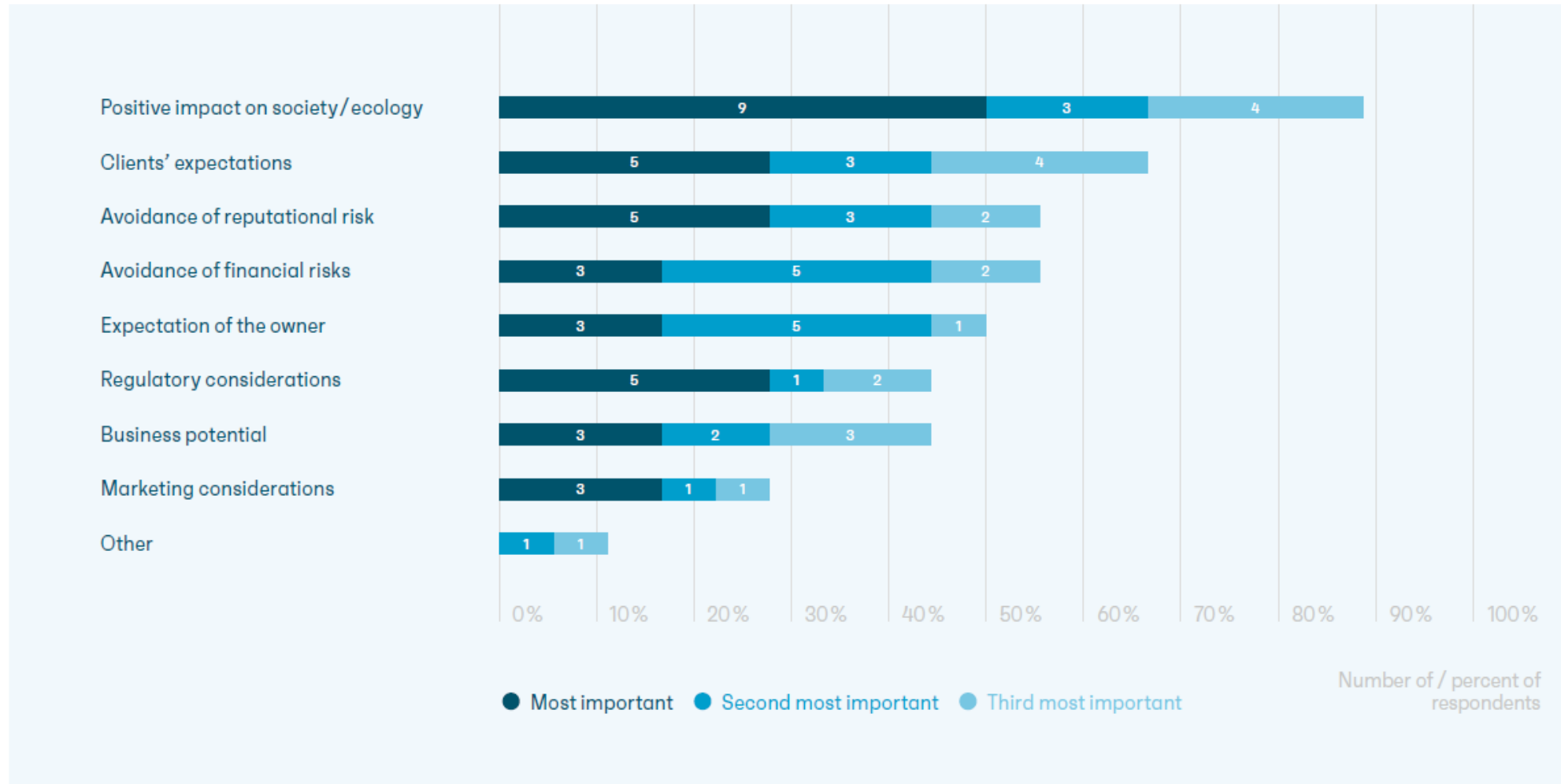
Study Participants and Regional Focus



Bank's Sustainability Strategy or Policy



Motives for Sustainable Lending Activities

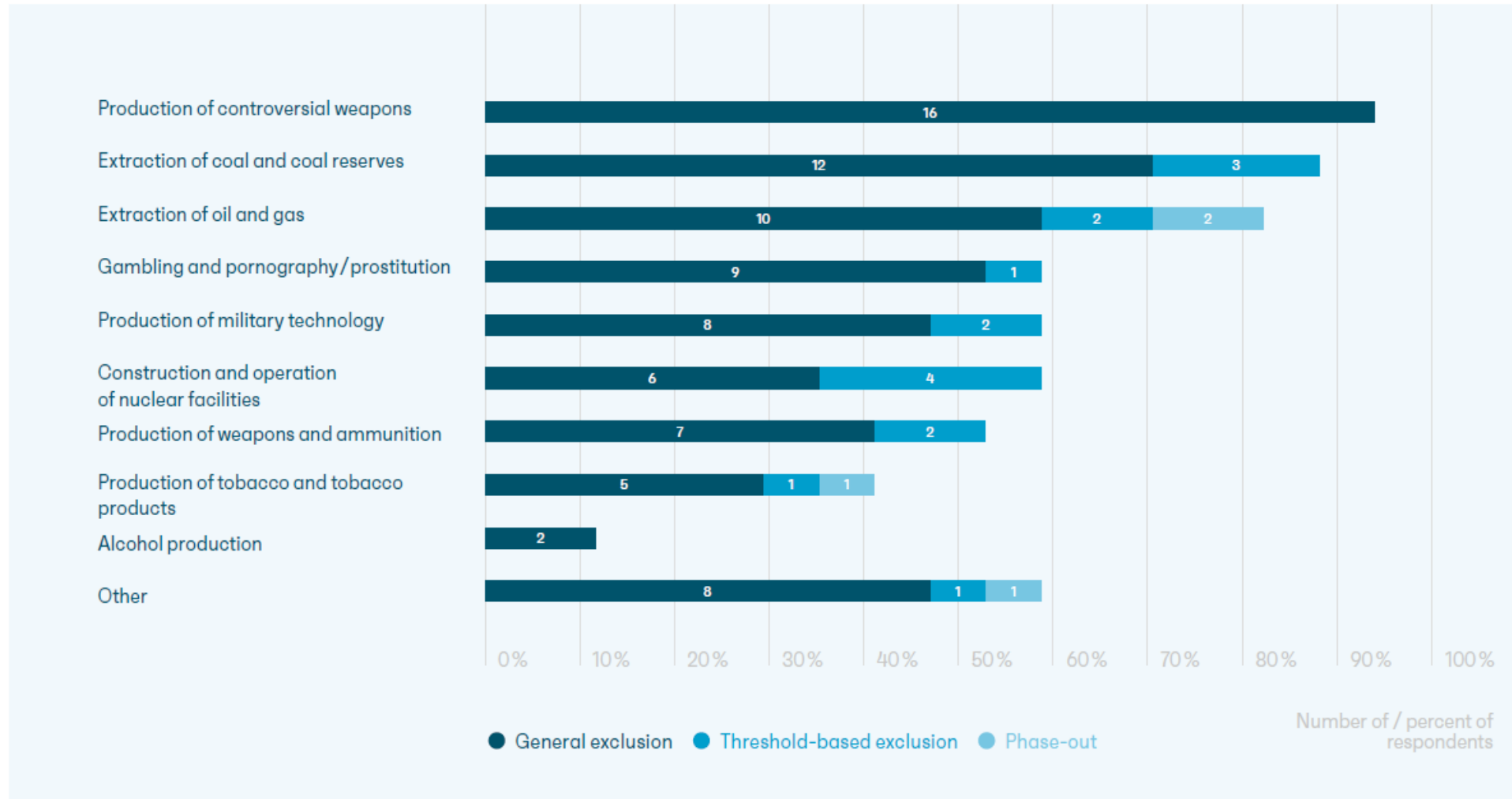


Presentation Swiss Sustainable Lending Market Study

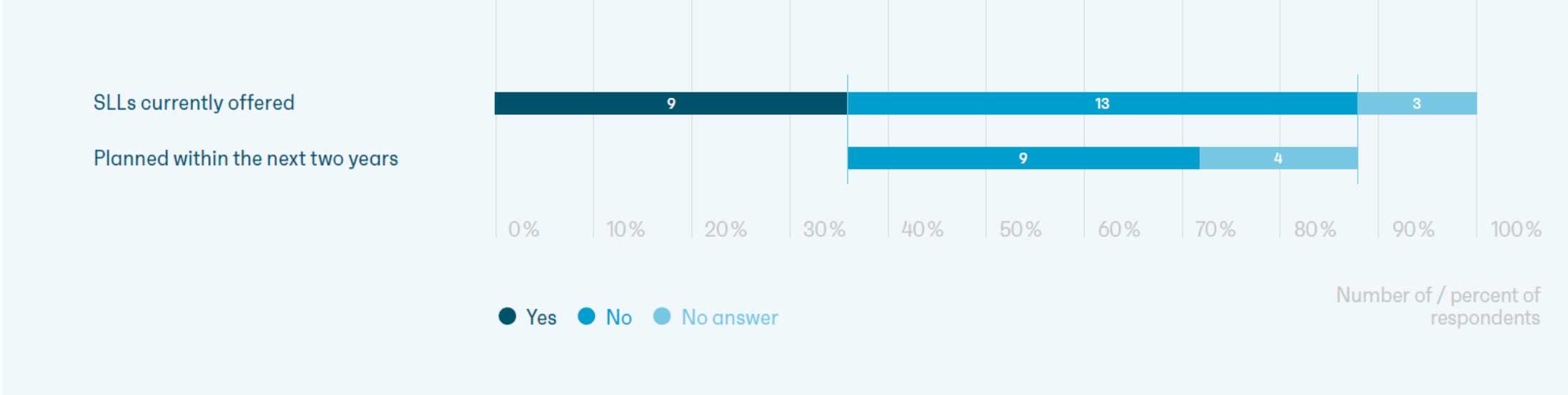


Andreas Schweizer
Senior Lecturer Corporate
Performance and Sustainable
Financing, ZHAW

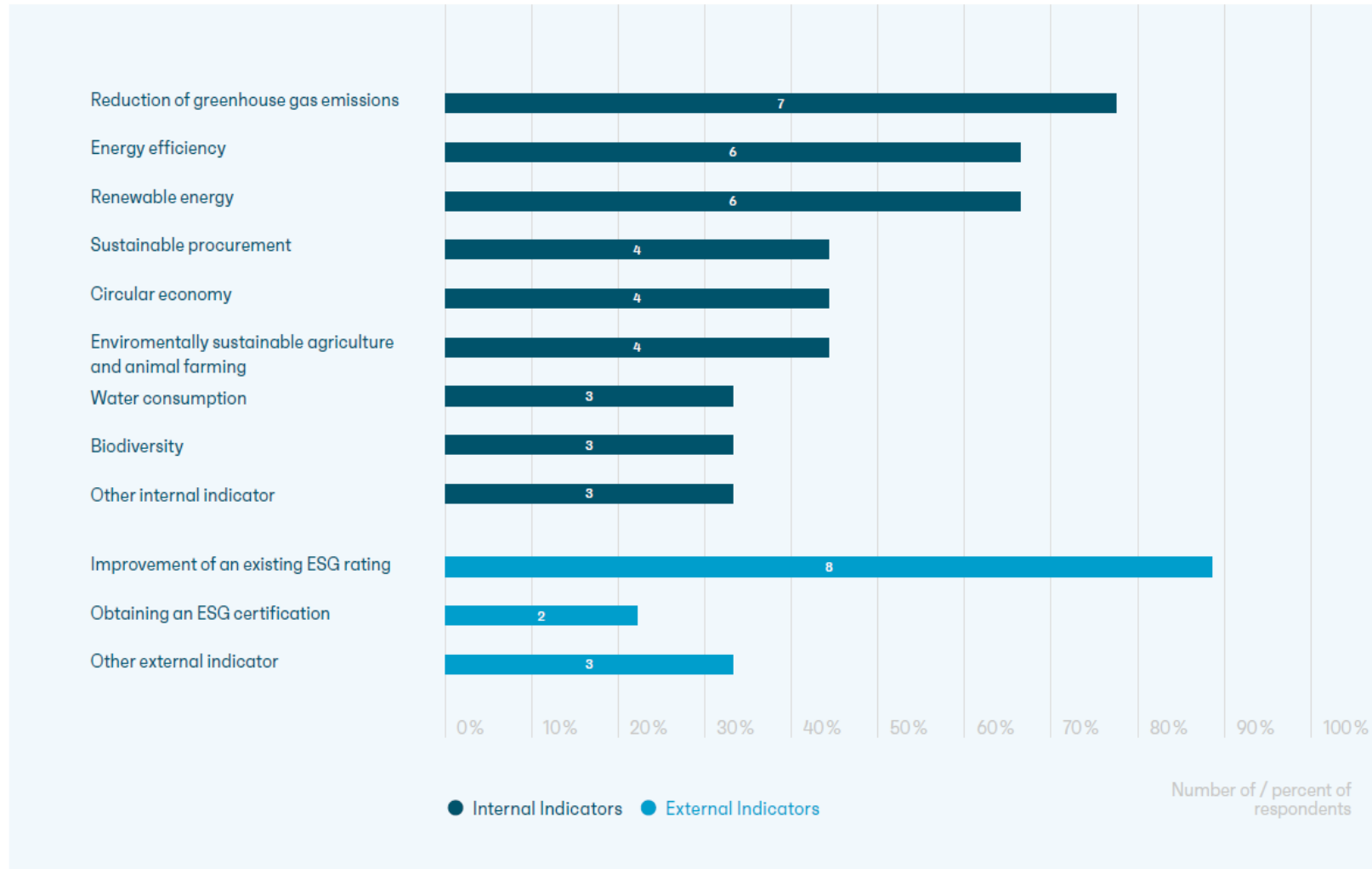
Criteria Applied in Exclusion Strategies in Lending



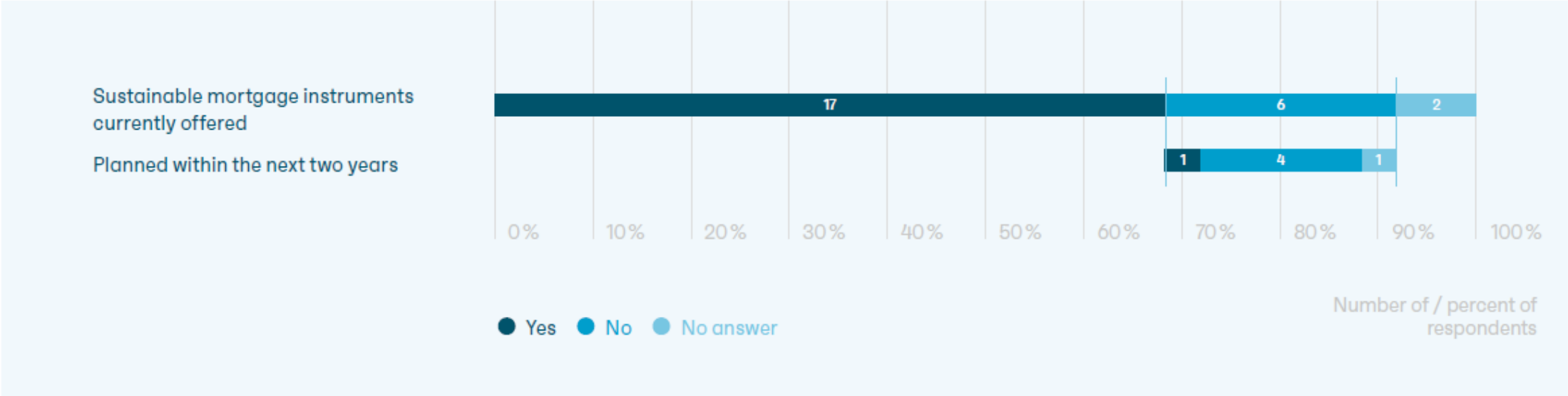
Offer of Sustainability-Linked Loans (SLLs)



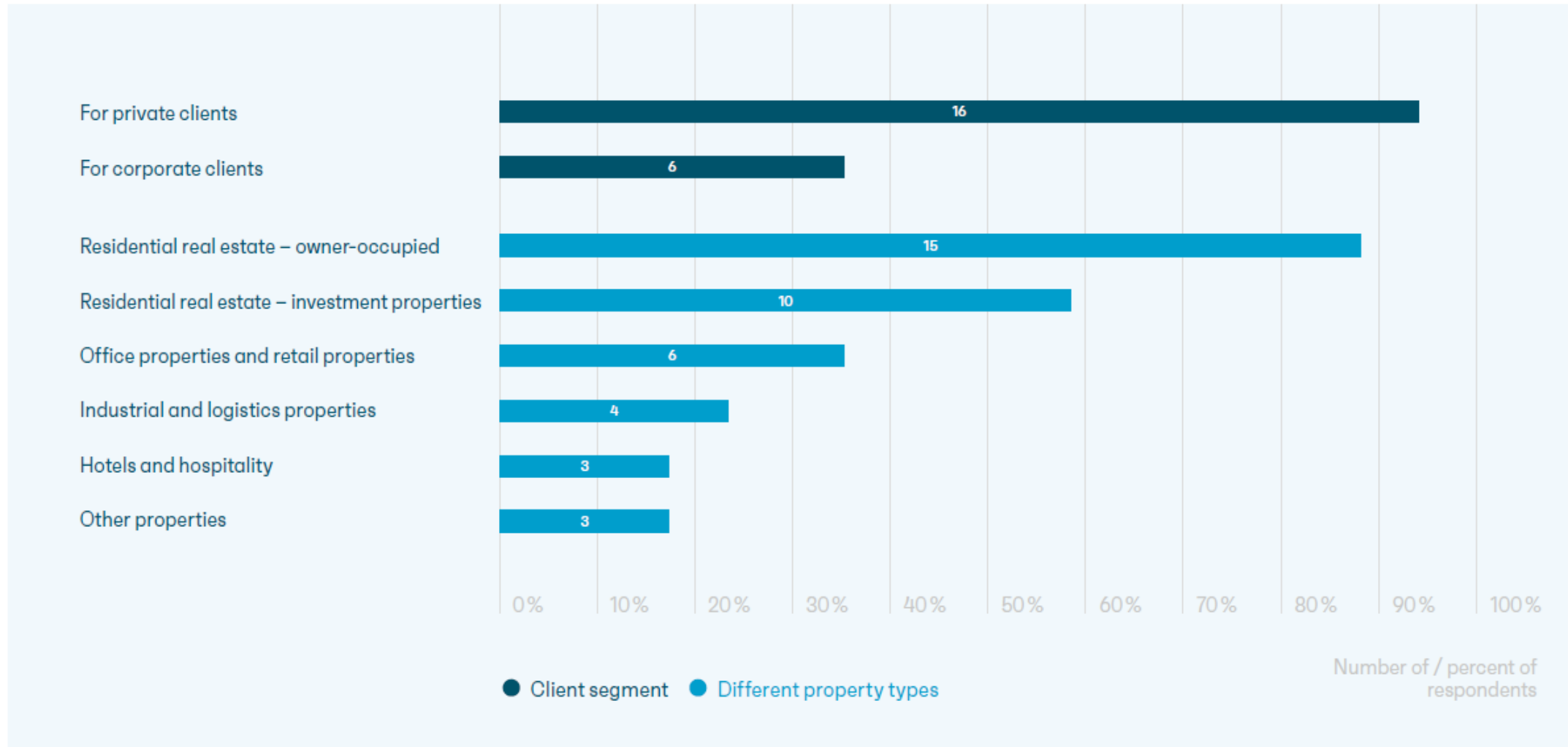
Internal and External Indicators as a Basis for SLLs



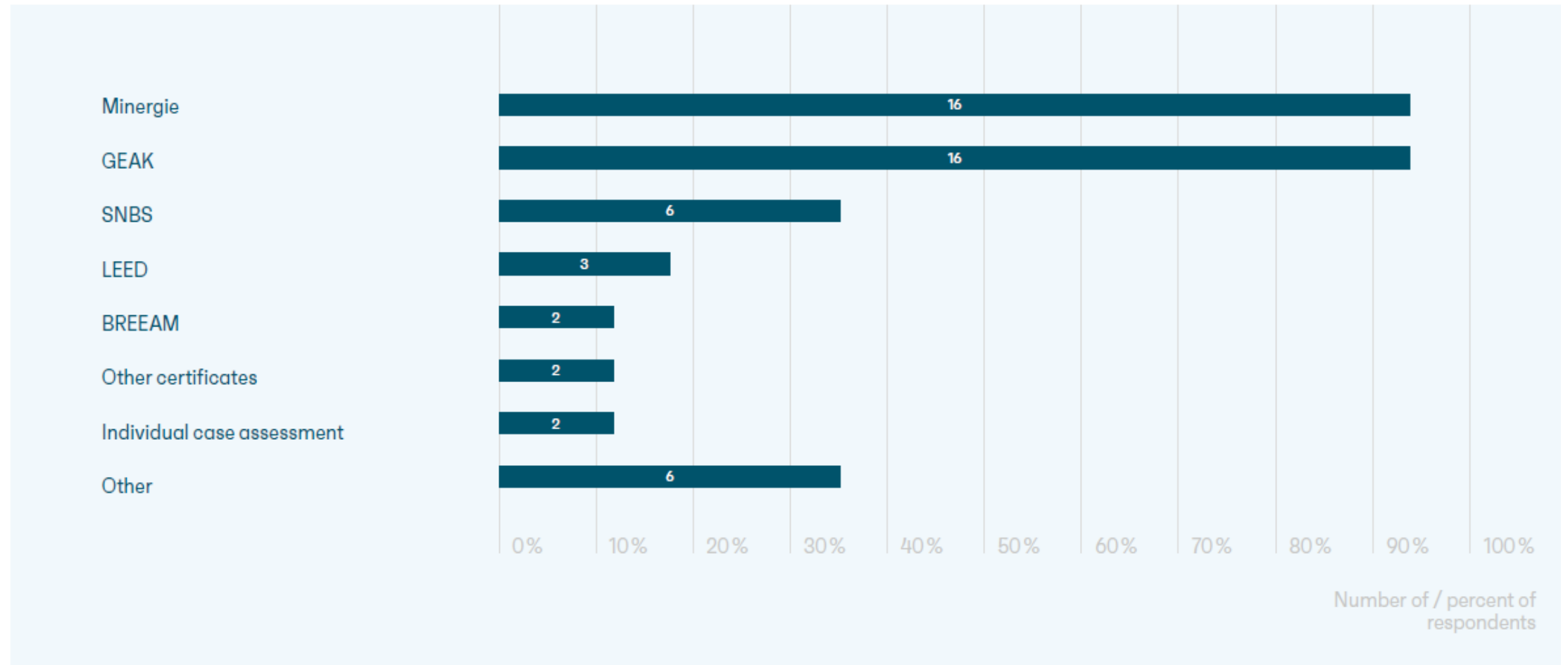
Offer of Sustainable Mortgages



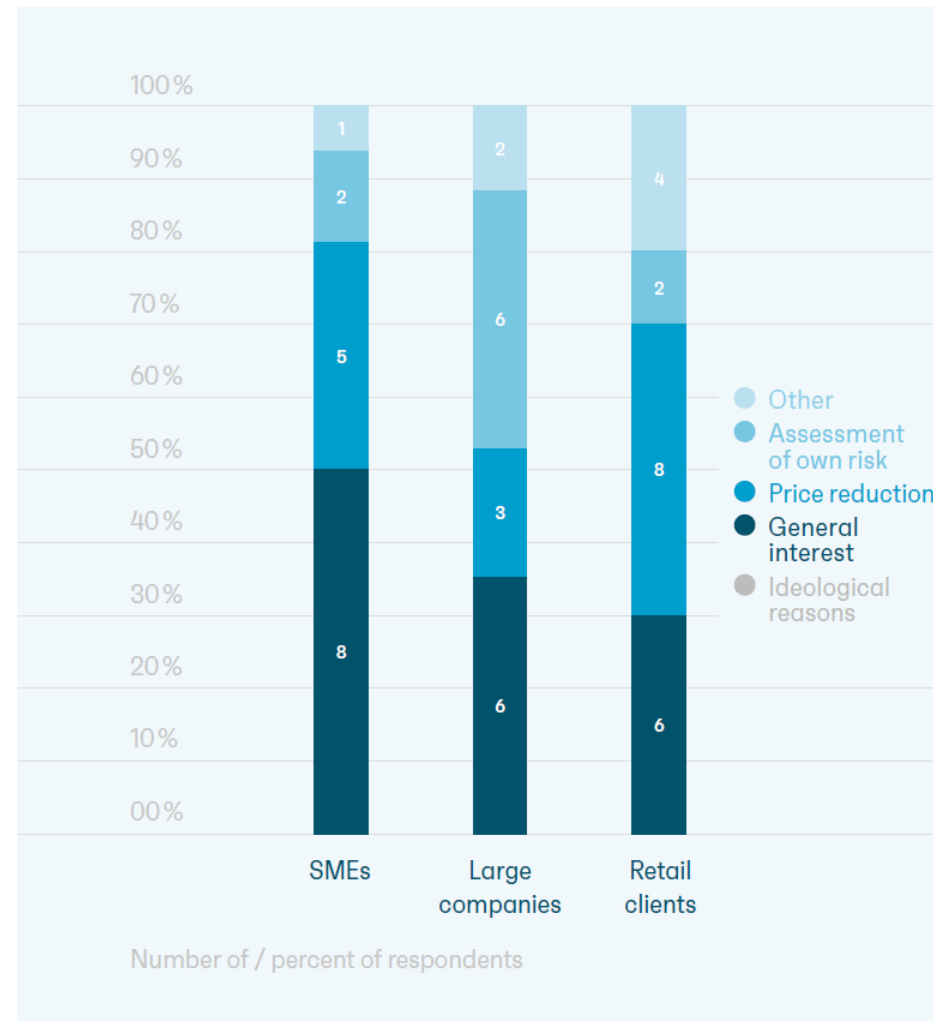
Product Coverage – Client Segment/Property Types



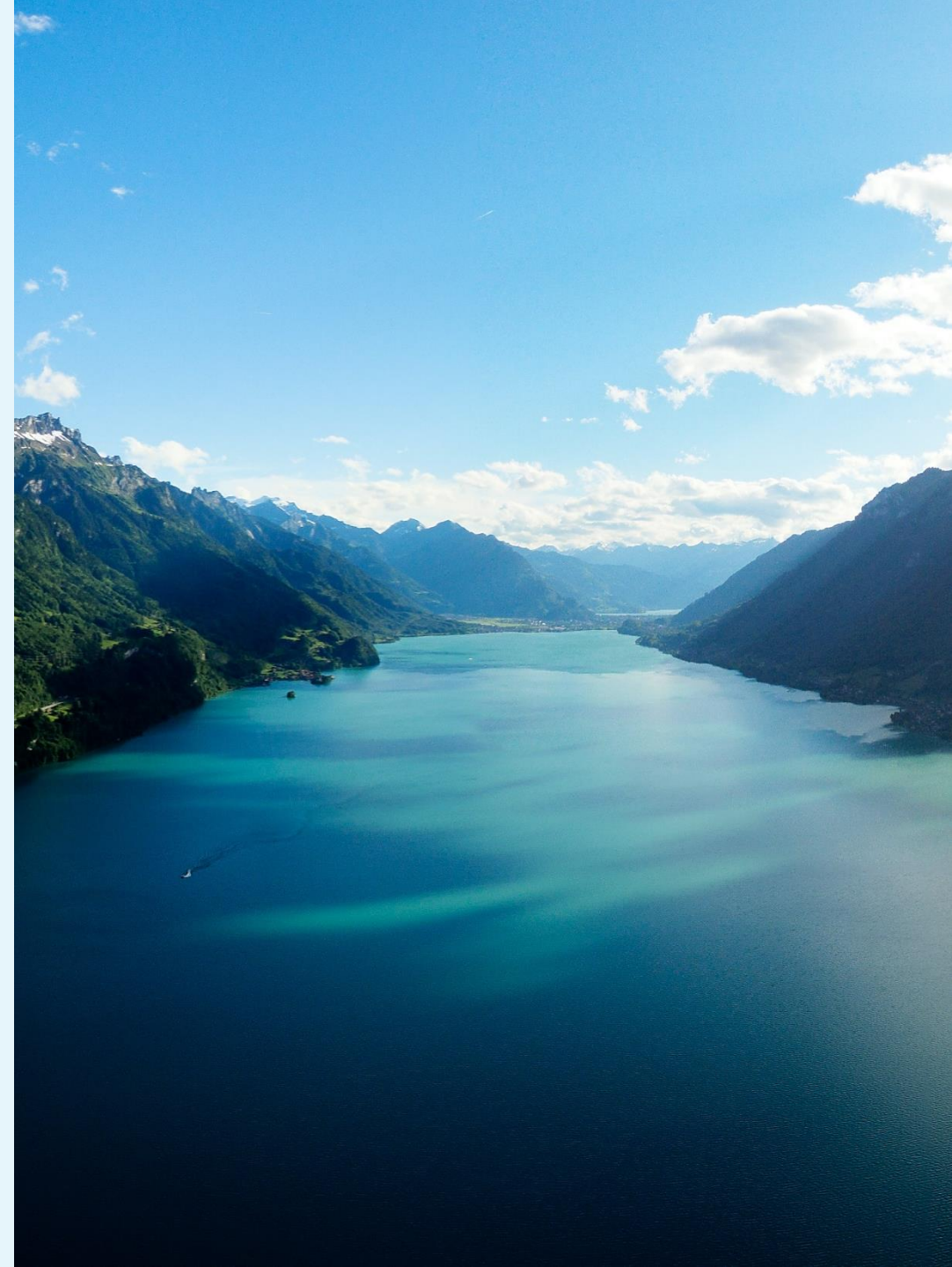
Requirements for Sustainable Mortgages



Reasons for Client's Interest in Sustainability



3 Practitioner Inputs on Sustainable Lending Approach



Practitioner Input on Sustainable Lending Approach



Thomas Fonk

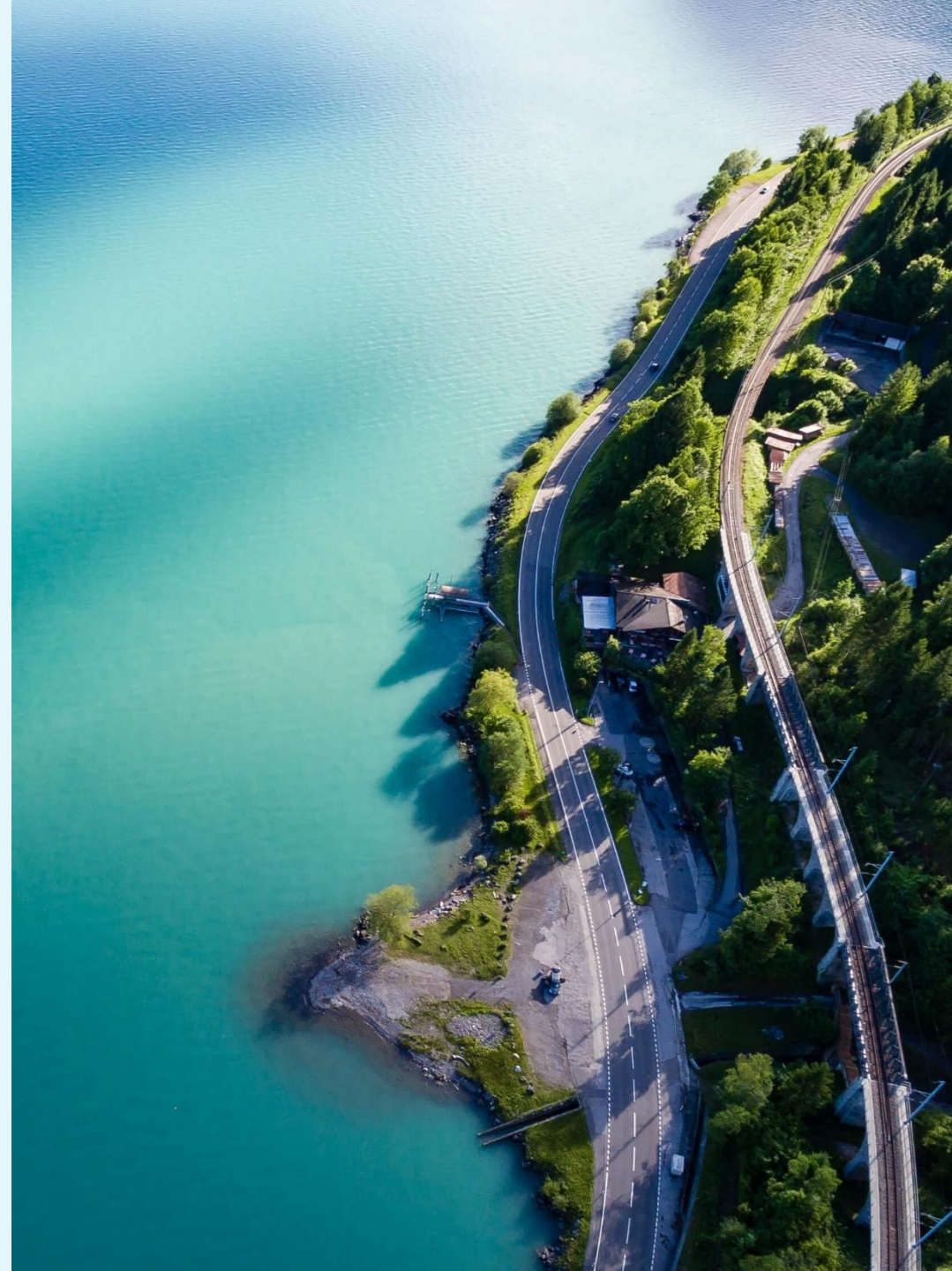
Head of Relationship Management
Corporate & Large Clients,
Basler Kantonalbank

Practitioner Input on Sustainable Lending Approach



Lukas Gisiger
Client Advisor Multinationals,
UBS Switzerland AG

4 Panel Discussion and Q&A



Panel Discussion

Moderated by Hendrik Kimmerle, Senior Project Manager, SSF

Ask Questions via

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Andreas Schweizer

Senior Lecturer Corporate
Performance and
Sustainable Financing,
ZHAW



Lukas Gisiger

Client Advisor
Multinationals,
UBS Switzerland AG



Thomas Fonk

Head of Relationship
Management Corporate &
Large Clients,
Basler Kantonalbank



Regula Hess

Lead Financial Sector
Engagement,
WWF Switzerland

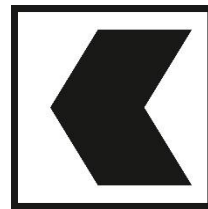
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Thank you

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